

Dear Doctor,

My employer, Wells Fargo, has selected Delta Dental as their national dental benefits carrier.

Wells Fargo values dental care and is offering their team members a choice of two comprehensive dental plan designs, which are made even richer when members receive services from an in-network dentist.

I value the dental care you have provided and would like to continue to receive dental services from your office. However, I know that by seeing a Delta Dental participating dentist I generally will have less out-of-pocket costs. I know that currently you are not participating with Delta Dental. I am writing today to ask you to help me receive the most from my dental plan and join the Delta Dental PPO or Delta Dental Premier network.

Joining the network is easy! Simply contact your local Delta Dental and they will be happy to answer any of your questions and send you the paperwork needed to become a participating dentist.

Sincerely,